

Q1FY16
Press Release

Trident Limited announces Q1 FY16 Results

Revenues stood at Rs. 879.1 crore

EBITDA increased by 8% to Rs. 198 crore, EBITDA Margin improved to 22.5%

Profit After Tax up by 89% to Rs. 61 crore

Ludhiana/Barnala/Bhopal, July 28, 2015: Trident Limited (Trident), flagship Company of USD 1 billion TridentGroup and leading manufacturer and exporter of Textiles & Paper products, today announced its financial results for the quarter ended June 30, 2015.

Financial Highlights for Q1FY16

Q1 FY16	Q4 FY15	Shift %	Particulars (Rs. crore)	Q1 FY16	Q1 FY15	Shift %
879.1	978.0	(10.1)	Revenues	879.1	913.3	(3.7)
198.0	195.0	1.5	EBITDA	198.0	184.0	7.6
22.5%	19.9%	+258 bps	EBITDA Margin %	22.5%	20.1%	+237 bps
116.6	112.1	4.0	EBIT	116.6	103.2	13.0
72.1	58.5	23.4	PBT	72.1	45.0	60.2
61.0	40.4	50.9	PAT	61.0	32.3	88.8
1.20	0.79	51.9	EPS (Diluted & non-annualized) (Rs.)	1.20	0.68	76.5

Performance Overview (Q1 FY16)

- **Net Revenue** at Rs. 879.1 crore compared to Rs. 913.3 crore in Q1 FY15
 - Net Sales declined due to lower yarn realizations and higher captive consumption of yarn
 - De-growth from yarn mitigated by increased product off-take in the Terry Towel
- **EBITDA** increased by 7.6% to Rs. 198.0 crore from Rs. 184.0 crore in Q1 FY15
 - **EBITDA Margins** improved by 237 bps to 22.5% compared to 19.9% in Q4 FY15. Improved volumes and healthy margin contribution from Terry Towel business led to this improvement
- **Finance Cost** declined by 23.5% to Rs. 44.5 crore vis-à-vis Rs. 58.1 crore in Q1 FY15
 - Improvement in credit rating has enabled the Company to significantly reduce the overall interest costs
 - The Company repaid term loans amounting to Rs. 102.9 crore during the quarter. This includes prepayment of high cost debt of Rs. 32.2 crore
 - Outstanding term debt as on June 30, 2015 stood at Rs. 1,896.5 crore

- **PAT** increased by 88.8% to Rs. 61.0 crore compared to Rs. 32.3 crore in the same period last year
- **Diluted EPS** (non-annualized) at Rs. 1.20 per share
- **Cash Profits** at Rs. 142.3 crore vis-à-vis Rs. 113.1 crore in Q1 FY15
- **Cash EPS** (diluted & non-annualized) at Rs. 2.80 per share

Commenting on the performance, Mr. Rajinder Gupta, Chairman at Trident Group said:

“Trident has begun the year on a positive note with steady performance backed by healthy demand scenario and improved offtake of home textile products. Our Profit After Tax improved by 89% to Rs. 61 crore due to higher captive consumption of yarn for our higher-margin Terry Towel business.

Our focus currently would be to drive growth by leveraging and consolidating the existing Terry Towel operations and stabilizing the upcoming Composite Bed Linen project. CAPEX would be deployed only for necessary de-bottlenecking to enhance productivity and performance in the upcoming years. We believe that our integrated business model is well poised to capitalise on the upcoming opportunities in the Textile industry.”

Key Highlights

- **First Interim dividend** of Re. 0.30 (3%) per equity share of face value Rs. 10
- **The Board of Directors** has approved raising of funds of Rs. 60 crore through issue of unlisted non-convertible cumulative redeemable preference shares on private placement basis
- **The Strategy Committee** of the Company has revisited CAPEX plan of Yarn Modernization Project (Rs. 103.9 crore) and Captive Power Project (Rs. 393 crore for 60 MW) at its facility in Budni, Madhya Pradesh
 - This is in-line with management’s focus on consolidating its existing Terry Towel operations and upcoming Composite Bed Linen project. Going forward, based on free cash flow generation, Trident may evaluate a Captive Power Plant at its Budni Facility in smaller phases
- Trident recently appointed **‘Kriti Sanon’** as the brand ambassador to endorse the new bath and home linen collection which is a combination of contemporary designs, innovative constructions and luxurious fiber
 - Also launched a campaign “The affair to remember”
- Existing SAP upgraded to **‘SAP ECC 6’** version – ‘Go Live’ w.e.f. 1st April, 2015
 - This has moderately impacted the production and dispatch in Q1 due to stabilisation

Segmental Overview

Textiles

- Topline stood at Rs. 685.7 crore compared to Rs. 715.8 crore in the corresponding quarter last year
 - Declining yarn realizations and captive yarn consumption moderated topline growth, offset by growth in Terry Towel

- Terry Towel volumes increased by 8% compared to the same period last year
- EBITDA margin in textiles improved by 190 bps to 20.7% in Q1 FY16 from 18.8% in Q1 FY15
 - This was on account of healthy margins reported in Terry Towel business

Paper & Chemicals

- Topline stood at Rs. 193.4 crore compared to Rs. 196.8 crore in Q1 FY15
- EBITDA margin improved by 140 bps to 34.2% as compared to 32.8% in Q1 FY15
 - This was due to enhanced contribution from value-added copier segment

About Trident Limited:

Trident Limited is the flagship Company of TridentGroup, a USD 1 billion Indian business conglomerate and a global player. Headquartered in Ludhiana, Punjab, Trident is the largest terry towel and wheat straw based paper manufacturer in the world. With the establishment of the state-of-the-art manufacturing processes and systems coupled with appropriate human capital and credentials, Trident has frequently received accolades from its patrons in recognition for delivering high quality standards and for its customer-centric approach.

The Company operates in two major business segments: Textiles and Paper with its manufacturing facilities located in Punjab and Madhya Pradesh. Trident's customer base spans over more than 75 countries across 6 continents and comprises of global retail brands like Ralph Lauren, Calvin Klein, JC Penney, IKEA, Target, Wal-Mart, Macy's, Kohl's, Sears, Sam's Club, Burlington, etc. With export turnover accounting for about 50% of total sales of the Company, TridentGroup has emerged as one of the world's largest integrated home textile manufacturer.

For more information, please visit www.tridentindia.com OR contact:

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